



ALEXANDER & CO

Premier Service

Terms and Conditions

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1. Introduction

The Alexander & Co Premier Service is an additional service available only to those Landlords to whom Alexander & Co provide either a letting and rent collection or full management service.

These Terms and Conditions for the Premier Service (the "Premier Service") apply in addition to our Terms and Conditions for lettings and rent collection and full management as set out in the letting instructions between Alexander & Co and the Landlord and should therefore be read in conjunction with those terms; definitions used in both are consistent.

As part of the Premier Service, Alexander & Co will guarantee certain aspects of their service in the event that a Tenant introduced by Alexander & Co defaults in the terms of their Tenancy with the Landlord as expressly described and subject to the limitations set out below in paragraph 3.

2. Premier Service

Alexander & Co will provide a Landlord who contracts for the Premier Service with the following services in addition to those services provided as part of Alexander & Co' letting and rent collection or full management services.

2.1 Enhanced Applicant Assessment

More diligent enquiry into an applicant Tenant's suitability and ability to fulfil the proposed Tenancy, involving:

- 2.1.1 an in-depth review of applicant Tenant profile by an experienced Alexander & Co manager;
- 2.1.2 greater use of consumer credit bureau data where, in Alexander & Co's view, it is available and appropriate;
- 2.1.3 an applicant Tenant profile review made against Alexander & Co's own "high risk" applicant criteria; and
- 2.1.4 a further applicant Tenant profile review and approval by an Alexander & Co director.

2.2 Enhanced Tenancy Management

Greater pro activity in management, problem solving, dispute resolution and access to expert legal advice and support services in respect of Tenants who are in dispute or default concerning a Tenancy, to include:

- 2.2.1 making continued weekly telephone calls to the Tenant's home and place of work, even after legal process has commenced in order to see if any dispute or misunderstanding can be resolved;
- 2.2.2 producing documentation to commence litigation;
- 2.2.3 instructing Alexander & Co's chosen solicitors and managing the legal process to judgment;
- 2.2.4 instructing Alexander & Co's chosen solicitors and managing enforcement as appropriate including enforcement of both money orders (attachment of earning etc.) and possession orders (instructing bailiffs);
- 2.2.5 appointing Alexander & Co's chosen tracing agents to locate absconded Tenants; and
- 2.2.6 managing any action involving a Tenant's guarantor(s).

3. Guarantee

Subject to paragraphs 5, 6 and 7, in the event that (i) the Tenant is in breach of the Tenancy Agreement resulting in any of the matters referred to in paragraphs 3.1, 3.2 or 3.3 below occurring; and (ii) Alexander & Co's failure to perform the enhanced applicant assessment and tenancy management services as described in paragraph 2 above; and (iii) had Alexander & Co performed such services the Tenancy Agreement would not have been entered into and accordingly no such breach would have occurred and no loss would have been incurred by the Landlord, then in such circumstances Alexander & Co may in its absolute discretion agree to (but shall not be obliged to) compensate the Landlord by remedying the default as follows subject always to the Guarantee Limits set forth at 3.4 below:

3.1 Rent

Where the Tenant has failed to pay the Rent set out in the Tenancy Agreement (within 30 days of it falling due), then Alexander & Co will reimburse this to the Landlord for the remaining period of the then existing Tenancy subject to the limits in 3.4 below.

3.2 Legal Expenses

Where the Tenant has:

- 3.2.1 failed to pay the Rent due under the Tenancy Agreement;
- 3.2.2 failed to vacate the Property in accordance with the Tenancy Agreement;
- 3.2.3 left the Property in disrepair;
- 3.2.4 materially breached the terms of the Tenancy Agreement in a manner that is capable of legal redress; or
- 3.2.5 issued proceedings against the Landlord for a Property or Tenancy related matter, Alexander & Co will manage and pay the related legal costs incurred on behalf of the Landlord in prosecuting or defending the proceedings in respect of the above provided that our appointed solicitors shall advise that it is reasonable and thereafter remains reasonable, to do so.

3.3 Alternative Accommodation

Where the Property let to the Tenant is the Landlord's own home (that is, occupied by the Landlord as his sole or principal residence prior to the Tenancy commencing) which the Landlord wishes to reoccupy at the end of the Tenancy but is prevented from so doing because either:

- 3.3.1 the Tenant has failed to leave and give vacant possession; or
- 3.3.2 the Property is unfit for the Landlord to reoccupy because of disrepair caused by the Tenant, Alexander & Co will pay the actual reasonable alternative accommodation costs incurred by the Landlord should the Landlord find himself homeless and without accommodation for his use in England or Wales, limited to an amount equal to 3 months' Rent – being the level of rent payable under the last completed tenancy agreement – of the Landlord's Property.

3.4 Guarantee Limits

The compensation payable by Alexander & Co to the Landlord under this guarantee in respect of Rent, Legal Expenses or Alternative Accommodation (or at all) is limited in the following ways:

- 3.4.1 the maximum liability in respect of any one Tenancy shall be:
 - (a). up to £40,000 in respect of Rent indemnity payments;
 - (b). up to £60,000 in respect of Legal Expenses; and
 - (c). subject to an overall maximum aggregate liability of £100,000 as per sub clauses (a) and (b) and subject to clause 3.5 below.
- 3.4.2 where compensation for unpaid Rent is payable under clause 3.1, such compensation shall reduce to 75% of the Rent once vacant possession has been obtained. This reduced compensation will continue for a maximum of two months solely to assist with the reletting of the Property following a valid Premier Service claim, provided that the Landlord makes the Property immediately and exclusively available for reletting by Alexander & Co
- 3.4.3 in calculating any compensation due under this guarantee any deposit paid by the Tenant and held by Alexander & Co (whether as agent for the Landlord or as stakeholder) in respect of the Tenancy will be used

by Alexander & Co to set against amounts due to the Landlord before any sums which may be due under this guarantee.

3.5 First-tier Tribunal Rent Determination Cover

Where:

- (a). a Tenant refers a proposed rent increase to the First-tier Tribunal under applicable housing legislation;
- (b). the Tribunal determines that the proposed increase, or part of it, is justified and payable; and
- (c). the Tenant has continued to pay Rent at the previous level pending determination,

Alexander & Co may, at its absolute discretion, reimburse the Landlord for an amount limited to the difference between:

- (i). the Rent paid by the Tenant during the disputed period; and
- (ii). the Rent determined by the Tribunal,

for a maximum period of six months immediately preceding the Tribunal determination. Only claims made to the First-tier Tribunal, resulting in a determination for a rent increase is within the scope of this rent determination cover and is otherwise in accordance with these Terms and Conditions. Any payment under this clause shall form part of, and not be in addition to, the overall Guarantee Limits at clause 3.4.

4. Fees and Charges

The fee for the Premier Service shall be paid monthly by the Landlord and calculated as follows:

- For rental amounts of £1,749 or less per calendar month (as payable under the Tenancy Agreement), the fee shall be 4.5% of the monthly Rent plus VAT (5.4% inclusive of VAT).
- For rental amounts of £1,750 or more per calendar month (as payable under the Tenancy Agreement), the fee shall be 4% of the monthly Rent plus VAT (4.8% inclusive of VAT).

The fee will, where possible, be collected by deduction from the Rent remitted to the Landlord. The applicable fee band will be determined by the contractual monthly Rent at the start of the tenancy, subject to any rent reviews relating to the relevant tenancy.

Value Added Tax at the prevailing rate will be charged in addition to the fee.

5. Discretion

Alexander & Co will also have absolute discretion in;

- the selection and appointment of any solicitors, bailiffs and other agents engaged under the Premier Service.
- deciding whether to continue to offer the Premier Service beyond the original Tenancy end date if the Tenant is or has been in default of the terms of the Tenancy, but the Landlord wishes to extend the Tenancy or otherwise allow the Tenant to remain in occupation.

6. Conditions

- 6.1 It is a term of the Premier Service that Alexander & Co shall not be liable in respect of any obligation under it (including the guarantee) unless and only to the extent that the Landlord has fully complied with the terms and conditions of the Tenancy Agreement and any other agreement whatsoever made in respect of the Tenancy or the Tenancy Agreement (including the terms and conditions for lettings and rent collection and full management as set out in the letting instructions

- between Alexander & Co and the Landlord and the terms of this Premier Service contained in this form)
- 6.2 Alexander & Co or the Landlord may cancel the Premier Service at any time by sending 30 days written notice to each other. The Landlord may not give such notice to terminate this agreement during the first 30 days of any letting of the landlord's property in the event that the Landlord gives such notice to cancel the Premier Service then Alexander & Co will have no further obligation in respect of the guarantee set out in clause 3 in respect of any events or matters whether or not they occurred before or after the cancellation of the Premier Service.
- 6.3 The Landlord shall notify Alexander & Co immediately (in writing) of any circumstance which might reasonably lead to Alexander & Co being potentially responsible for making a guarantee payment under the terms of paragraph 3.
- 6.4 When presenting a claim the Landlord must give Alexander & Co full written details of the incident and provide such proof, supporting evidence and other information as Alexander & Co may reasonably request. In the event of a dilapidation claim, the Landlord must provide a full quantified and supported claim no later than 30 days from the date the claim first arose or, if later, the date the Landlord became aware of the circumstances giving rise to the claim.
- 6.5 The Landlord will not interfere with or prejudice Alexander & Co's Rent Arrears procedures.
- 6.6 Alexander & Co shall make payment under this service in respect of legal expenses provided that there are, in Alexander & Co's view, reasonable prospects for the recovery of damages or other remedy or for a successful Landlord defence (as the case may be). Alexander & Co may discontinue the payment of legal expenses to the Landlord if during the course of any claim Alexander & Co considers that such prospects of success no longer exist. If Alexander & Co either refuses to accept or discontinues a claim it shall inform the Landlord the reasons for so doing.
- 6.7 The Landlord agrees to co-operate fully with Alexander & Co and the appointed solicitor on all matters arising out of or in connection with any incident relating to this Premier Service. Further, the Landlord agrees that the appointed solicitor may act in the name of and on behalf of the Landlord. Alexander & Co reserves the right to investigate the circumstances of any incident giving rise to a requirement for Alexander & Co to make payment under this service and to attempt to obtain settlement of any matter prior to litigation.
- 6.8 Control and direction of any litigation conducted in connection with the Premier Service shall rest solely with Alexander & Co. The Landlord's legal expenses will only be covered provided these are incurred with Alexander & Co's appointed solicitors; expert witness costs will only be covered provided Alexander & Co has given prior written approval to their appointment. The Landlord must inform Alexander & Co immediately in writing of any offer or payment into court made with a view to settling a claim. No agreement to settle a claim relating to a Tenant may be made without the appointed solicitor's approval. If an offer or payment into court is not accepted by the Landlord but the amount thereof is equal to or in excess of the total amount eventually recovered by him then Alexander & Co shall have no liability in respect of any further legal costs and expenses unless upon being notified of the offer or payment into court Alexander & Co agrees to the continuation of any proceedings. If the outcome of any proceedings is not in the Landlord's favour then no appeal or further proceedings will be covered by the Premier Service unless agreed to in writing in advance by Alexander & Co and at whose sole discretion agreement rests.
- 6.9 If a Landlord shall make any statement recklessly or knowing this statement to be false or fraudulent in any way then the Landlord shall forfeit the right to any payment by Alexander & Co under this Premier Service and repay any payments already made by Alexander & Co. All accounts for arrears of rental income, legal expenses or alternative accommodation expenses must be submitted to Alexander & Co monthly. Alexander & Co shall be entitled to recover any Value Added Tax.
- 6.10 The Landlord shall at Alexander & Co's request and expense take every available step to recover from third parties legal costs and expenses and other liquidated costs paid by Alexander & Co under this Premier Service and all recoveries from the deposit must be paid to Alexander & Co. Alexander & Co has the right in the first instance to all recoveries made resulting from actions taken and payment made pursuant to this Premier Service; Alexander & Co may utilise such recoveries in part or in whole. Recoveries shall include any balance of the Tenant's deposit remaining after settlement of a valid dilapidation claim. If the Landlord becomes or is deemed to become insolvent during the course of any claim or legal proceedings to which has given support under this Premier Service then Alexander & Co reserves the right to withdraw that support immediately and thereafter, none of the benefits to which the Landlord would otherwise be entitled to pursuant to the Premier Service shall continue.
- 6.11 In the event of a payment of compensation by Alexander & Co to the Landlord under clause 3.1, limited as set out in 3.4.2, it is a condition that the Landlord must accept a new tenancy of the Property at a rent equivalent to at least 85% of the monthly Rent payable under the last Tenancy.

7. Exclusions

Alexander & Co shall not be liable to make any payment under this Premier Service in respect of rental income arrears, legal expenses, alternative accommodation expenses or whatever:

- 7.1 where a Landlord:
- 7.1.1 has failed to comply with his own contractual and statutory obligations;
- 7.1.2 has agreed or waived in whole or in part to any breaches of Tenant's covenants under the terms of the Tenancy Agreement;
- 7.1.3 has commenced negotiations with a Tenant for the purchase of the Property whether or not such purchase is completed;
- 7.2 In respect of or arising from or related to:

- 7.2.1 any incident reported to Alexander & Co more than two calendar months after the date that it first became or should have become known to the Landlord;
- 7.2.2 fees, costs and disbursements incurred without the prior written agreement of Alexander & Co;
- 7.2.3 any dispute between Alexander & Co and a Landlord
- 7.2.4 rent registration reviews, lease holding franchisement or any matter which in the first instance falls within the jurisdiction of the Rent Rates or Land Tribunals or Rent Officers;
- 7.2.5 disputes of whatever nature with persons other than the Tenant of the Property or a person in actual unauthorised occupation;
- 7.2.6 the compulsory purchase, confiscation, nationalisation, requisition, destruction or restriction or control placed on or damage to any Property or the actual planned or proposed construction, closure, adaptation or repair of roads or bridges or the actual planned proposed construction, demolition or adaptation of buildings, housing or other works by or under the order of any intergovernmental, governmental, public or local authority;
- 7.2.7 mining, subsidence, or heave;
- 7.2.8 ionising, radiations or contamination by radioactivity from any eradiated nuclear fuel or from any nuclear waste from the combustion of nuclear fuel or the radioactive toxic exposure or other hazardous properties of any exposure to nuclear energy or nuclear component thereof;
- 7.2.9 events which are a consequence of war, invasion, act of foreign enemy, terrorism, hostilities (whether war was declared or not) civil wars, rebellion, revolution, insurrection or military or usurped power, strikes, lockouts, all worker occupations;
- 7.2.9b Epidemic or Pandemic. We do not pay any events which are a consequence of an Epidemic or Pandemic declared by the World Health Organization (WHO);
- 7.2.10 any liability whatsoever for further liquidated costs following a re-letting of the Property;
- 7.2.11 any service charges relating to the Property;
- 7.2.12 any liability arising from the supply of electricity, gas, water, other utilities and telephone services unless the respective public utility has been instructed of the change of occupancy to a Tenant;
- 7.2.13 liability arising in the common law full mesne profit;
- 7.2.14 the Landlord's personal or incidental expenses shall not be an allowable deduction from deposit monies held where this prejudices Alexander & Co's position in recovery of rental income arrears or dilapidations;
- 7.2.15 disputes in respect of dilapidations not exceeding £500 in excess of the deposit held by Alexander & Co on behalf of the Landlord to whom the Premier Service applies;
- 7.2.16 any harassment of a Tenant;
- 7.2.17 the defence of the Landlord in civil proceedings due to a) bodily injury, illness, disease or death, b) loss, destruction or damage of or to the Property, c) alleged breach of any professional duty, d) any tortious liability;
- 7.2.18 fines or other penalties imposed by a Court;
- 7.2.19 any defect in the condition of the Property which pre-exists the date of this agreement or any gradually operating cause which pre-exists any letting of the Property.
- 7.2.20 any defect in a Landlord's title to any part of the Property;
- 7.3 where the Landlord:
- 7.3.1 pursues or defends a case without Alexander & Co's prior written consent or contrary to the manner advised by Alexander & Co or their appointed solicitor, fails to give complete proper and timely instruction when required by the appointed solicitor or counsel;
- 7.3.2 fails to give proper instruction when required by the appointed solicitor or counsel;
- 7.3.3 is responsible for delay which in the reasonable opinion of Alexander & Co is prejudicial to the prospects of success;
- 7.3.4 fails to take all reasonable steps to avoid or prevent claims or legal proceedings;
- 7.3.5 fails to maintain in full force and effect during the Tenancy Agreement buildings insurance on the Property covering the standard range of perils;
- 7.3.6 fails to pay instalments in respect of a mortgage on the Property except where such failure to pay instalments occurred after the Tenant first failed to pay the rental income due to the Landlord;
- 7.3.7 instructs a solicitor other than Alexander & Co's appointed solicitor.
- 7.4 Property Maintenance and Compliance
- 7.4.1 It is a condition of the Premier Service that the Landlord must ensure the Property is maintained throughout the Tenancy in a safe, habitable and legally compliant condition and that all statutory obligations relating to the Property are met. This includes, but is not limited to, complying with all repairing obligations, addressing reported maintenance issues within a reasonable timeframe, and ensuring that all required safety certificates, licences and prescribed documentation remain valid and in place. Alexander & Co shall not be liable to make any payment under the Premier Service to the extent that any failure by the Landlord to maintain the Property or comply with such obligations has contributed to the claim, legal proceedings, delay in possession, or increased costs.

8. Limitation of Liability

- 8.1 Paragraph 3 sets out the full extent of Alexander & Co's liability to the Client under or in connection with the Premier Service.
- 8.2 Nothing in this agreement restricts Alexander & Co liability for:
- 8.2.1 death or personal injury; or
- 8.2.2 fraud or fraudulent misrepresentation.
- 8.3 This agreement is made between Alexander & Co and the Landlord. It is agreed that as regards the Premier Service provided to the Landlord by Alexander & Co, that neither Alexander & Co' directors or employees shall be in any way personally liable for the provision of this Premier Service or owe any duty of care to the Landlord in respect of the provision of the Premier Service.

9. General

These terms and conditions are governed by Laws of England & Wales and both Alexander & Co and the Landlord submit to the exclusive jurisdiction of the Courts of England & Wales.

This Agreement is made exclusively between Alexander & Co and the Landlord and no third party shall be entitled to any interest in this Agreement or be entitled to enforce the terms of the same be it under the Contracts (Rights of Third Parties) Act 1999 or otherwise.

I confirm I have read, understood and accept the Premier Service Terms and Conditions.

Print Name:

Signature:

Date:

We are local specialists experienced in caring for all types of rented property, from studio flats and luxury apartments, to family homes and company rentals.



ALEXANDER & CO

alexanderandco.co.uk

Registered address: Building 1
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Alexander & Co is a member of Propertymark (which includes their Client Money Protection Scheme) and Alexander & Co is one of the UK's largest residential property groups specialising in letting, sales, buy-to-let and investment finance. Established by the co-founder of the Association of Residential Letting Agents (ARLA) in 1983, Alexander & Co provides financial probity and rigorous standards in letting and property management. Membership of ARLA and the Property Ombudsman gives landlords and tenants complete peace of mind.

